

# LOWELL KITCHEN


Lead Software Engineer specializing in payments & political organizing

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## SUMMARY

Seasoned software engineer with over two decades of experience in scalable software engineering and product development. I've spent the past 15+ years designing and developing political organizing and payment platforms that has powered the digital operations of major political campaigns and progressive causes globally. Proven track record in leading product engineering teams that deliver high impact results.


## PROFESSIONAL EXPERIENCE

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**Lead Software Engineer, Payments** 2023 - 2025  
Bonterra Remote

  - Led a high-performing product engineering team in the design and development of a multi-tenant payment processing platform built on top of Stripe and PayPal. This platform supports thousands of prominent nonprofits and political campaigns, processing millions of transactions annually to fuel their critical missions.
  - Spearheaded the technical design and rollout of wallet-based payment solutions, including Apple Pay, Google Pay, PayPal, and Venmo, which collectively raised millions of dollars for EveryAction and NGP VAN clients during the pivotal 2024 election cycle.
  - Optimized Stripe integrations by implementing advanced fraud detection and prevention mechanisms, significantly reducing fraudulent activity and reducing costly false positives. These efforts saved clients millions of dollars while bolstering trust in the integrity of the payments platform.
  - Drove a 400% increase in new Stripe account setups by leveraging Stripe's embedded React components to streamline the onboarding process, enabling clients to seamlessly integrate with the platform and achieve faster time-to-value.
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**Software Team Lead, Political Organizing & Fundraising** 2022 - 2023  
Bonterra Remote

  - Led a product engineering team developing political organizing and fundraising features for the EveryAction & NGP VAN platform.
  - Led a year-long project to redesign core contact record functionality of the NGP VAN CRM platform.
  - Designed and implemented an integration between NGP VAN and the Facebook Ad platform to help facilitate online advertising for our clients.
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**Software Team Lead, Political Organizing & Fundraising** 2019 - 2022  
EveryAction Remote

  - Led a product engineering team developing the EveryAction and NGP VAN platform API.
  - Led the design and development of bulk import and export APIs to support a two-way data sync between EveryAction and Salesforce.
  - Significantly increased throughput of our mobile messaging (SMS) platform by implementing parallelization into the job processor responsible for sending mass SMS messages.
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**Senior Software Engineer** 2019 - 2019  
EveryAction Remote

  - Contributed to the design and development of political organizing and fundraising software for the BSD Tools (acquired by EveryAction in 2019), EveryAction & NGP VAN platforms.
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**Senior Software Engineer** 2015 - 2019  
Blue State Digital Boston, MA

  - Full stack application design and development of political organizing and fundraising software.
  - Led the technical design and implementation of payment fraud detection capabilities using MaxMind and Stripe Radar.



## KEY ACHIEVEMENTS

### Led technical design & rollout of wallet-based payment methods

including Apple Pay, Google Pay, PayPal, & Venmo for the EveryAction & NGP VAN platform. New payment methods raised approx. \$2MM in 2024

### Improved payments fraud detection

by optimizing our Stripe integrations (using Stripe Radar & MaxMind) to reduce payments fraud and 'false positive' fraud blocking, saving our clients millions of dollars and improving the integrity of our payments platform

### Drove a 400% increase in new Stripe account setups

by leveraging Stripe's embedded React components to make significant usability improvements to the account setup process

### Major contributions to the BSD Tools payments platform

that helped raise billions of dollars for major political campaigns and led to the acquisition of the BSD Tools in 2019

## TOP SKILLS

Team Leadership · Software Design · Software/Product Development · API Development · Distributed Systems · SaaS Platforms · Payment Platforms · Stripe · Stripe Connect · Stripe Radar · PayPal · C# · .NET · SQL Server · PHP · MySQL · JavaScript · TypeScript · React

## VOLUNTEERING

### Lighthouse Keeper

Thacher & Straitsmouth Islands Association  
2023 - Present

I dedicate one week each summer to volunteering as a part-time lighthouse keeper for the Thacher & Straitsmouth Islands Association.

## PROFESSIONAL EXPERIENCE

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**Lead Software Engineer** 2015 - 2023  
**Game Show Network (GSN Games)** Waltham, MA

- Led a web engineering team for the online gaming platforms WorldWinner & GSN Games.



**Software Engineer** 2006 - 2013  
**Blue State Digital** Boston, MA

- Contributed to the design and development of the pioneering political organizing and fundraising platform known as the BSD Tools.
- Made significant contributions to the BSD Tools payment processing capabilities, which raised billions of dollars for major political campaigns and nonprofits between 2006 and 2019.



**Web Application Developer** 2004 - 2006  
**Blue Fox** Shelburne Falls, MA

- Led the development of websites and web applications for small businesses and higher educational institutes.
- Performed basic web server administration tasks including configuring Apache and MySQL.



**Web Manager** 2003 - 2004  
**JC Danczak** Westfield, MA

- Managed all aspects of the company's online presence.
- Designed and implemented e-commerce website and online marketing strategy.
- Tripled yearly sales revenue in less than one year.



**Technology Instructor** 1999 - 2004  
**Hampshire Educational Collaborative** Northampton, MA

- Developed course curriculum and taught adult basic education computer literacy courses.



**Adjunct Technology Instructor** 2003 - 2004  
**Holyoke Community College** Holyoke, MA

- Developed course curriculum and taught classes in web development using Macromedia Dreamweaver.



**Web Developer** 2000 - 2003  
**Gravity Switch** Northampton, MA

- Contributed to the design and development of custom web applications for small-medium sized businesses and higher educational institutes.

## EDUCATION

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**Computer Science** 1997 - 1999  
**The University of Georgia**

- Completed 2 year of introductory computer science courses